

# **PROSTHODONTICS**

***4th year - Fall 2008***

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## **The costs and benefits of prosthodontic interventions:**

Treatment outcomes in prosthodontics and  
importance of oral hygiene compliance and  
good control routines

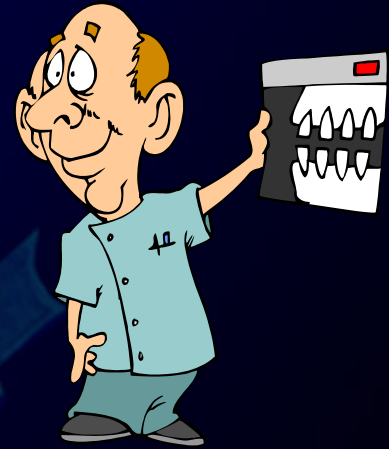
Asbjørn Jokstad  
Head, Prosthodontics

# Learning objectives

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1. Understand the rationale for and adopt a five step process prosthodontic treatment planning

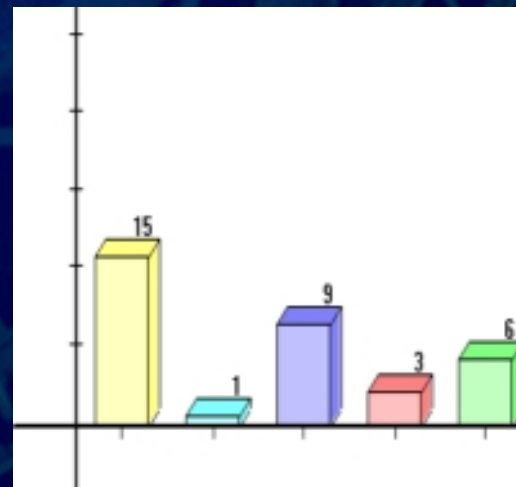
How should we  
proceed when  
discussing  
prosthodontic  
treatment options  
with our patients?



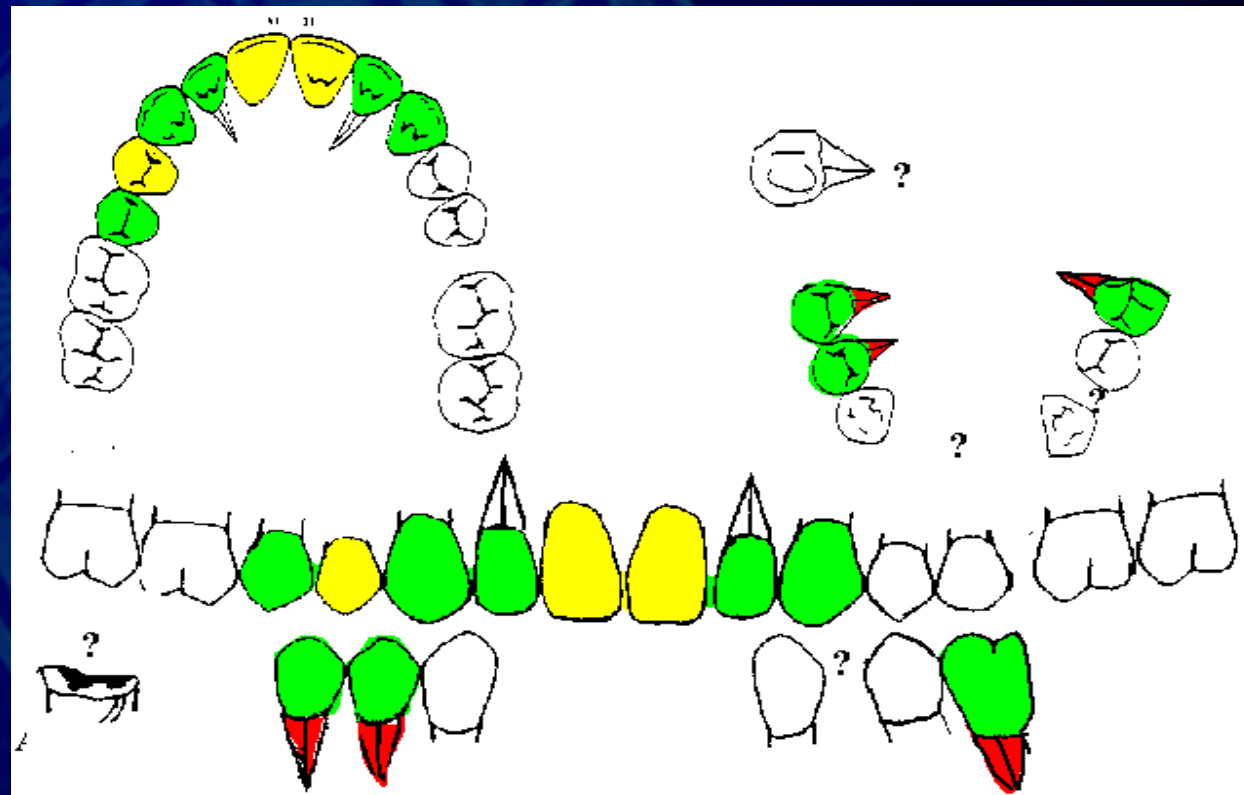


# Choice of technical solution ?

- A. Conservative only, no prosth
- B. Cast partial denture
- C. Crowns and partial denture
- D. Fixed bridge
- E. implant retained prosthesis

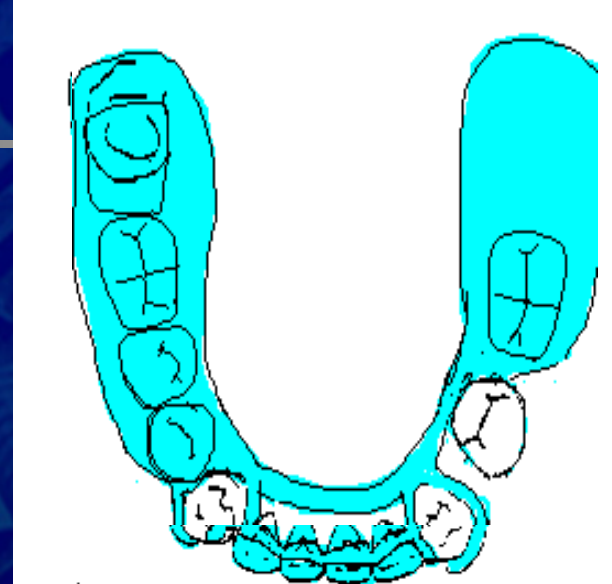


# Remove pathology:



*Choice of restorative material? -retrograde endodontics?- extractions? - furcation surgery? - root separation? - orthodontics? -occlusal correction? ....*

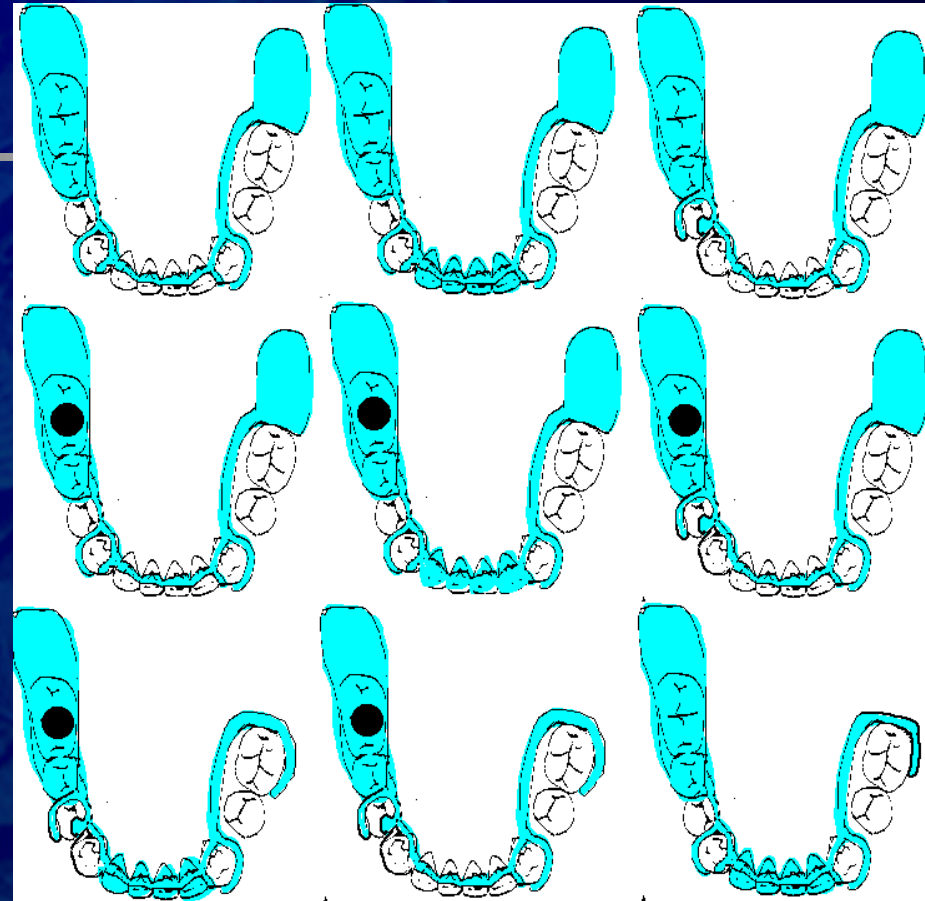
# Acrylic partial denture



## Clinical knowledge

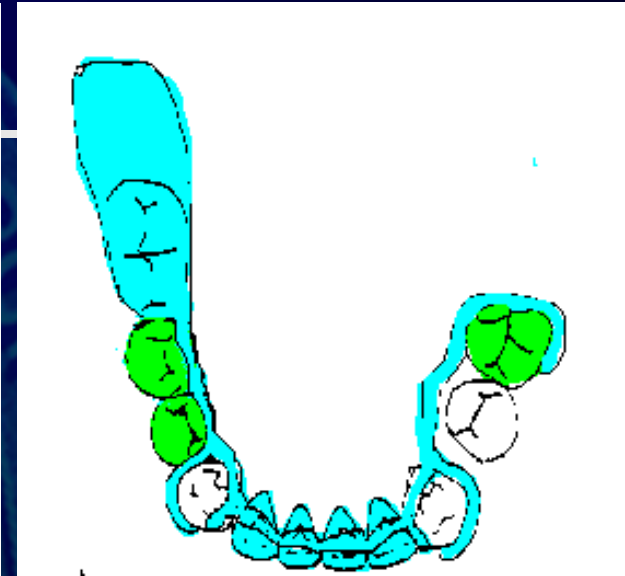
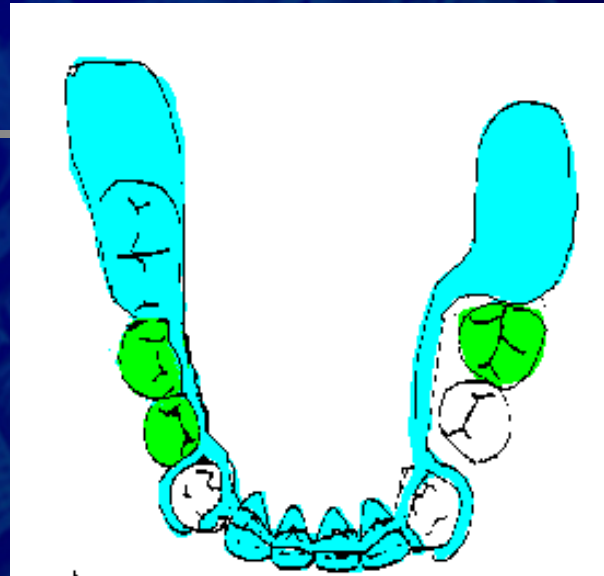
- n Prosthesis design
- n Prognosis

# Cast partial denture



Clinical knowledge  
Prosthesis design  
Prognosis  
Retention

# Crowns + cast partial denture



Additional clinical knowledge

36 extraction or crown?

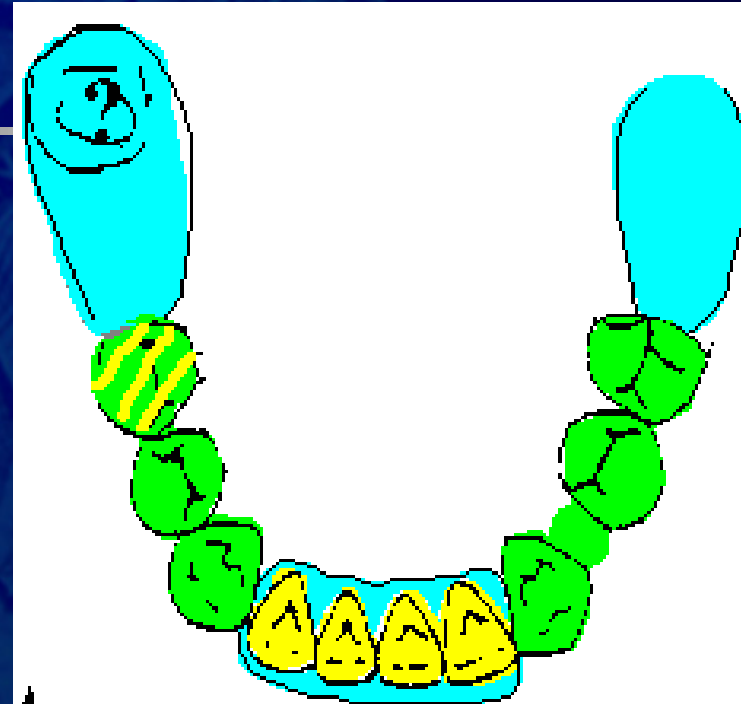
Soldered 44 + 45?

Milled crowns?

Intra- or extracoronal attachments?



# Conus bridge

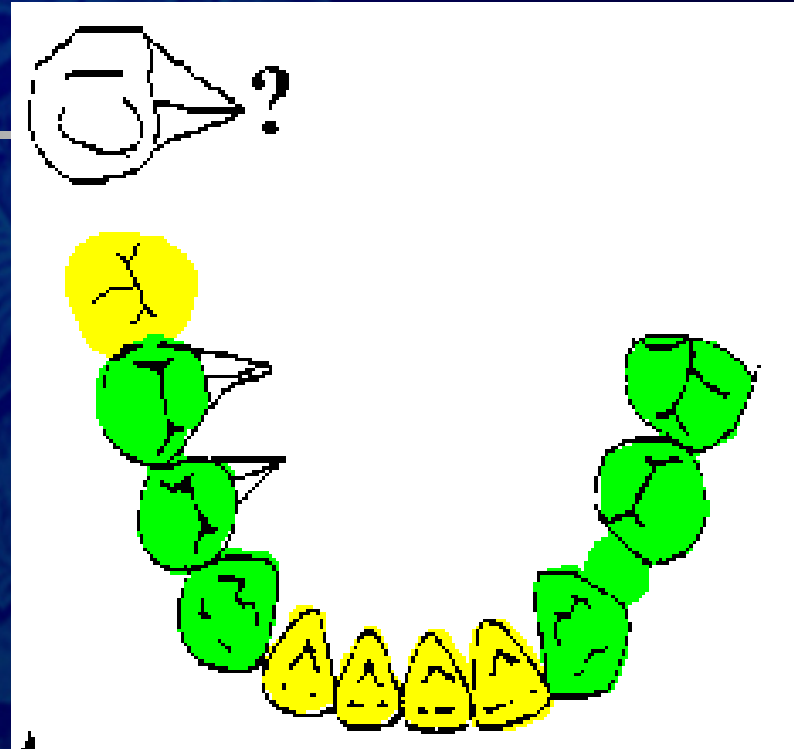


Clinical knowledge:

47, 36, 45: extraction ... gold coping ... attachment?

43/44/45: separation?

# Fixed bridge



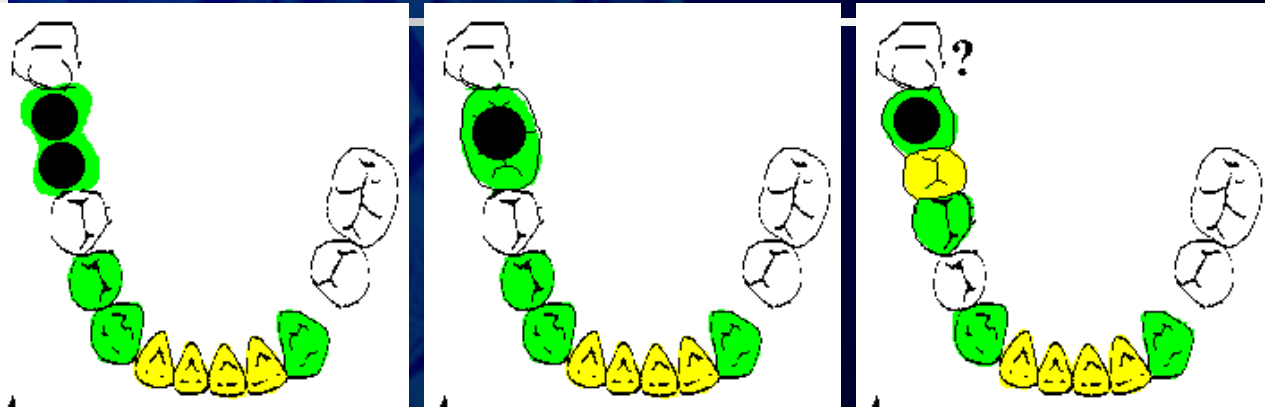
## Clinical knowledge

Conventional alloy, titanium-ceramic  
or gold acrylic?

Zn-phosphate, GIC or resin cement?

Bridge extension 46? 46+47 ?

# Implant retained prosthesis



## Clinical knowledge

One / two implants?

Wide collar - standard diameter?

Splinted - non-splinted FPD?

Cement / screw-retained ?

Nobelbiocare, AstraTech, 3i, Endopore,  
Straumann, Friadent...?

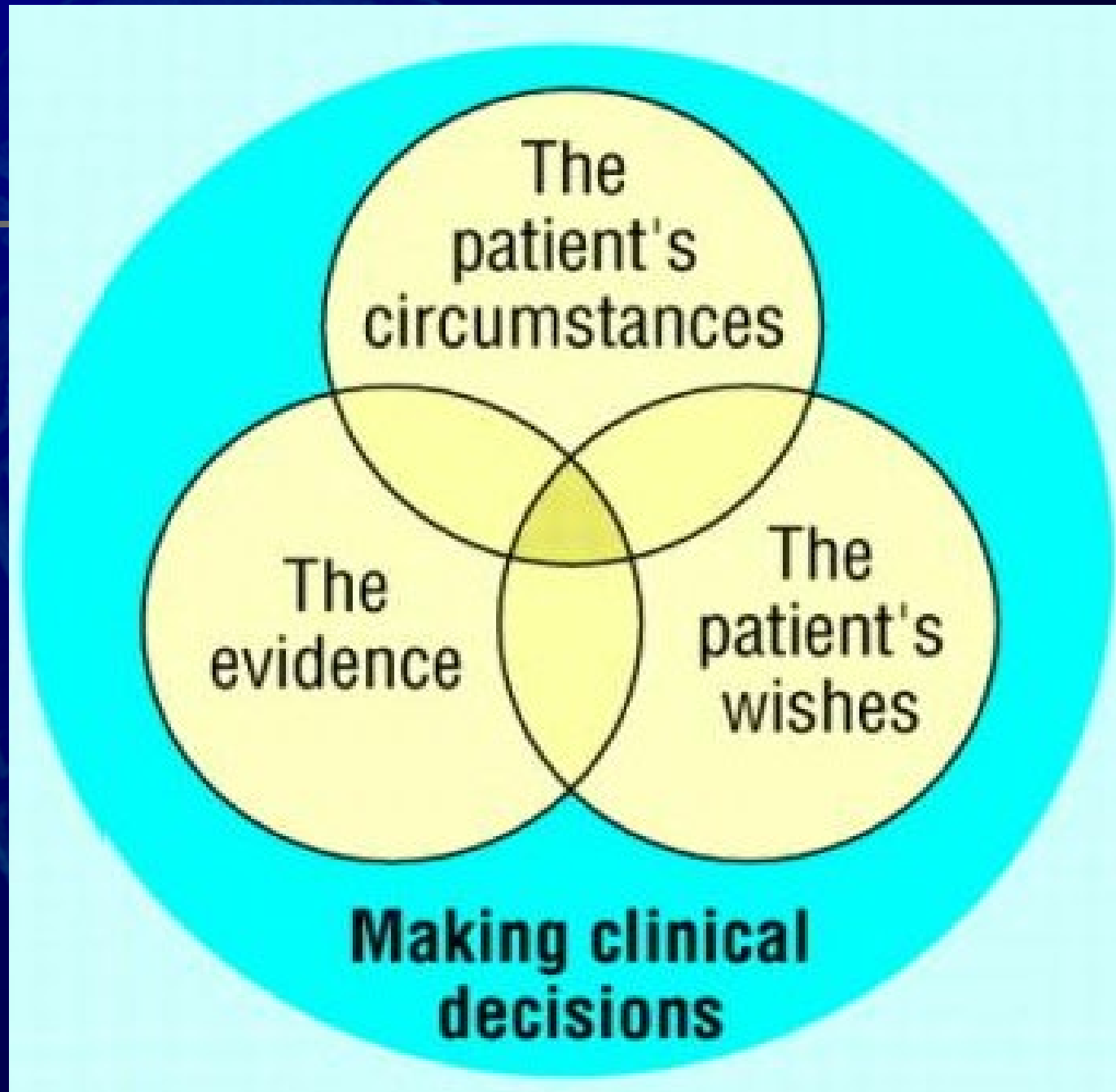
# Treatment planning

Overwhelming task  
to appraise and  
present evidence  
without first  
communicating  
with the patient!

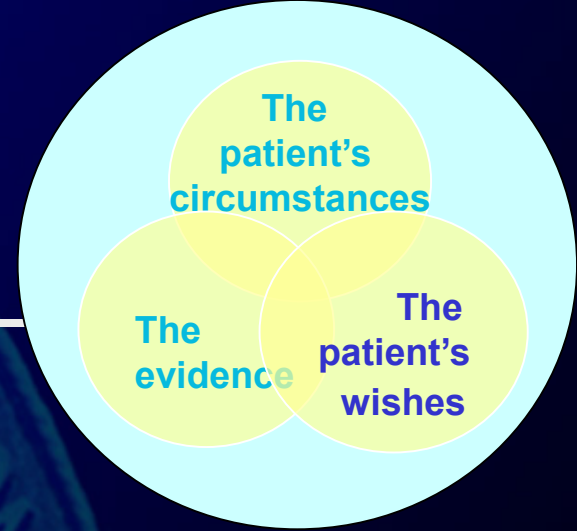


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**Advent of  
Evidence  
-based  
dentistry**



# Five-step treatment planning

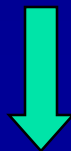


1. Identify the patient's views, choice of values and objectives for seeking treatment



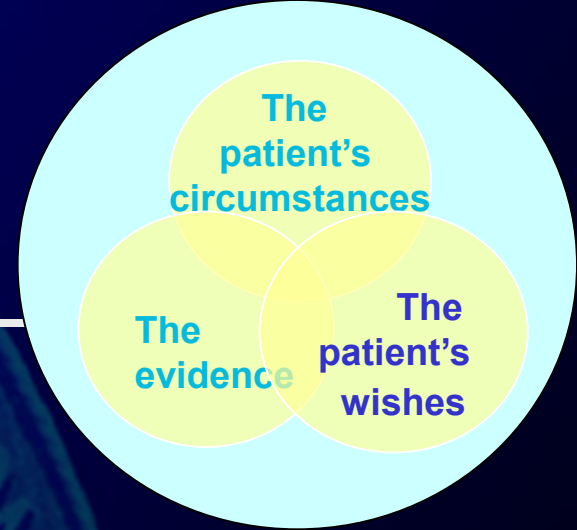
# Addressing the patients' preferences

- ✓ Total rehabilitation or minimal solution?
- ✓ Demand for longevity, 1 y. - 30 yrs.?
- ✓ Risk attitude to iatrogenic damage, i.e. future prognosis of tooth?
- ✓ Demand for fixed (or removable) prosthetic solution?
- ✓ Expectance of treatment?
- ✓ Patient economy (?)



Harm-benefit-cost evaluations must be individualized

# Five-step treatment planning



1. Identify the patient's views, choice of values and objectives for seeking treatment  
→ Individualized treatment





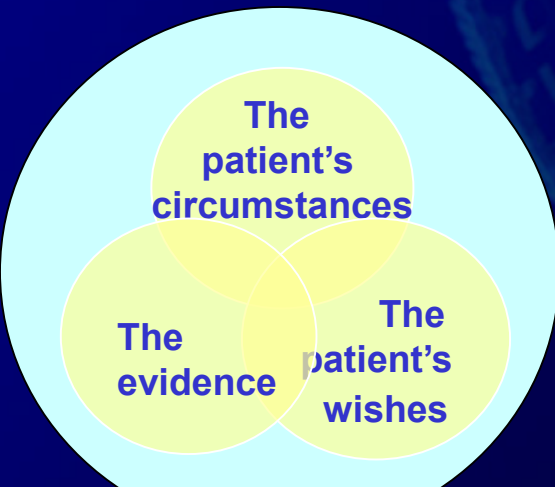
# Five-step treatment planning

1. Identify the patient's views, choice of values and objectives for seeking treatment → Individualized treatment plan

## 2. Communicate

Be cognizant of your:

- Interpersonal manners
- Perceived technical competence
- Communication skills



## *Tough Questions, Great Answers*

**Responding to Patient Concerns  
about Today's Dentistry**

*Robin Wright, MA*

*Building trust  
Explaining quality dentistry  
Increasing treatment acceptance  
Reassuring patients of safety  
Discussing fees  
Protecting patient relationships*

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**qb**  
quintessence  
books

## **Abstract**

### **Health Communication**

1994, Vol. 6, No. 2, Pages 137-158

(doi:10.1207/s15327027hc0602\_4)

#### **Dentist Communication and Patient Utilization of Dental Services: Anxiety Inhibition and Competence Enhancement Effects**

**Mark A. Hamilton, Ruby A. Rouse, Jeffrey Rouse**

Research on the relationship between dentists and their patients indicates that communication plays a central role. In two studies, communication increased patient utilization of dental services by inhibiting patient treatment anxiety and by enhancing the perceived technical competence of the dentist, as predicted by Corah, O'Shea, and Bissell(1985). Information sharing enhanced competence and inhibited treatment anxiety. Information contained in comforting messages had an overall effect of reducing anxiety, although the mere mention of pain may heighten anxiety somewhat. Comforting messages also indirectly enhanced patient perceptions of the dentist's competence through information sharing. The knowledge displayed during information sharing enhanced competence directly. Information sharing also had an indirect effect on competence, mediated by the interpersonal attractiveness of the dentist. The second study replicated these findings, but also found that utilization depended on the subjective norm of the patient, and the patient's intention to support the dentist (i.e., by returning for future appointments and recommendations). Intent to support mediated the link between dentist competence and utilization. A possible link between dentist orientations toward their patients and information sharing is discussed.

# Dentist-Patient Communication and Patient Satisfaction in Prosthetic Dentistry

*Katarina Sondell, DDS<sup>a</sup>*

*Björn Söderfeldt, PhD, DrMedSc<sup>b</sup>*

*Sigvard Palmqvist, DDS, Odont Dr/PhD<sup>c</sup>*

**Purpose:** Dentist-patient verbal communication dimensions on patient satisfaction were investigated in a prosthodontic context, controlling for the age and gender of patients and dentists and the amount of delivered prosthodontic treatment. Two concepts of satisfaction were defined, one for the single visit (satisfaction with care), and one for the overall result (satisfaction with treatment outcome). **Materials and Methods:** Audio recordings of 61 patients meeting 15 dentists were made in three specialist clinics of prosthetic dentistry. The prosthodontic treatment periods with fixed tooth- or implant-supported prostheses, on average 20 months, were monitored by questionnaires. One visit near the end of each treatment period was audio recorded. The recorded verbal communication was analyzed with the Roter Interaction Analysis System–Dental. **Results:** Bivariate analysis showed that patients of female dentists were more satisfied in the long-term perspective than patients of male dentists. In logistic multivariate regression models, the verbal communication dimensions “information–dentist horizon” and “information–patient horizon,” together with the mouth involvement of the prosthodontics, influenced patient satisfaction with treatment outcome. **Conclusion:** Patients undergoing extensive prosthodontic rehabilitation should be given the opportunity to ask and talk about their dental health, and dentists should minimize their question-asking and orientating behavior during the encounters to help improve patient satisfaction with treatment outcome. *Int J Prosthodont* 2002;15:28–37.

## The Dentist's Communicative Role in Prosthodontic Treatment

Katarina Sondell, LDS, Odont Dr/PhD<sup>a</sup>/Sigvard Palmqvist, LDS, Odont Dr/PhD<sup>b</sup>/  
Björn Söderfeldt, PhD, Dr Med Sc<sup>c</sup>

**Purpose:** Dentist-patient verbal communication is important for patient satisfaction. The aim of this study was to investigate the dentist's role in the provider-patient relationship as to verbal communication and patient satisfaction with the treatment outcome in prosthetic dentistry. The dentist-specific properties were analyzed in random coefficient modeling. **Materials and Methods:** Sixty-one dentist-patient pairs were followed through 61 prosthodontic treatment periods. The treatment performed was fixed prosthodontic restorations on teeth or implants. One encounter at the end of each treatment period was tape recorded. The verbal communication on the recordings was analyzed using an interaction analysis instrument. Various measures of communication were used, summarizing the variational pattern of verbal interaction. Two different aspects of the patient satisfaction concept were used as dependent variables: cure (overall patient satisfaction with prosthodontic treatment), and care (patient satisfaction with a particular dental encounter during the prosthodontic treatment period). **Results:** In the multilevel model for care, the dentist variance was mostly explained by the communication variables. In the cure model, there was no dentist variance. The communication patterns used by the dentists thus influenced patient satisfaction in a short-term perspective but not in an intermediate perspective. **Conclusion:** Patient evaluation of the care during an encounter is dependent on the dentist's verbal communication activity during the encounter, but this communication has no impact on the patient evaluation of overall prosthetic treatment outcome in the intermediate time perspective. *Int J Prosthodont* 2004;17:666-671.

## The Dentist's Communicative Role in Prosthodontic Treatment

Katarina Sondell, LDS, Odont Dr/PhD<sup>a</sup>/Sigvard Palmqvist, LDS, Odont Dr/PhD<sup>b</sup>/  
Björn Söderfeldt, PhD, Dr Med Sc<sup>c</sup>

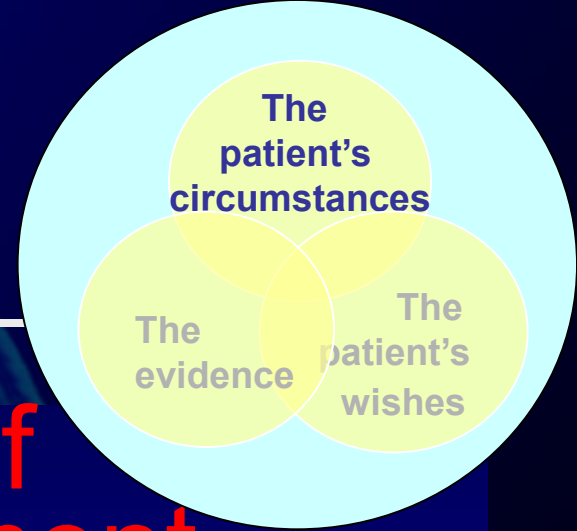
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# Prosthodontics and the Patient: What Is Oral Rehabilitation Need? Conceptual Analysis of Need and Demand for Prosthodontic Treatment. Part 1: A Conceptual Analysis

Birger Narby, DDS<sup>a</sup>/Mats Kronström, DDS, PhD/Odont Dr<sup>b</sup>/Björn Söderfeldt, PhD, DrMedSc<sup>c</sup>/  
Sigvard Palmqvist, DDS, PhD/Odont Dr<sup>d</sup>

**Purpose:** The concepts of need and demand are central in studies on dental care. In the literature, a normative definition is often used, but it pays little attention to the individual's personal comfort and quality of life. Need and demand for prosthodontic services are difficult to measure, as prosthodontic treatment is highly individual and not closely related to edentulousness. Need, however defined, does not always lead to demand for treatment, depending on a variety of factors. **Materials and Methods:** The present article is part of a larger study in which the intention is to evaluate need and demand for prosthodontic treatment among the participants in a 1989 and 1999 longitudinal study of a population sample. As the first step, this article reports a conceptual analysis of the need concept from the literature. **Results:** Need is stated as socially established in the interaction between patient and clinician. It makes demand dependent on available treatment options from the care provider and society. In the prosthetic treatment decision-making process, the emancipatory perspective with the patient-clinician dialogue is of utmost importance to achieve an optimal treatment result. **Conclusion:** The professional attitude toward need must be that there is no true objective or subjective need. Need is established only in a communicative dialogue with mutual respect between the professional and the patient. *Int J Prosthodont* 2005;18:75-79.

# Five-step treatment planning

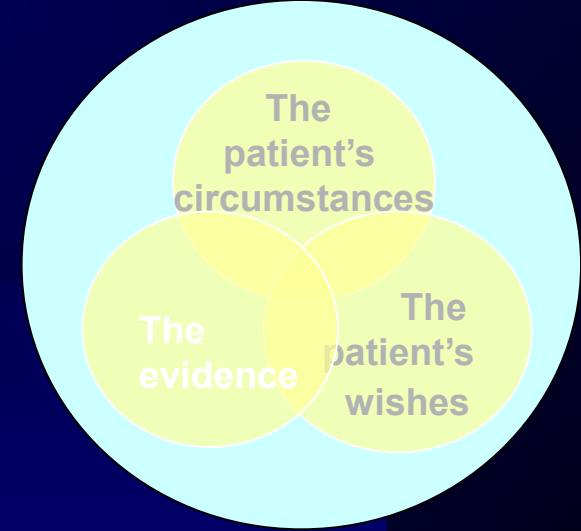


1. Patient views, choice of values and aim of treatment
2. Patient communication
3. Consideration of possible technical solutions – i.e. a treatment strategy



# Five-step treatment planning

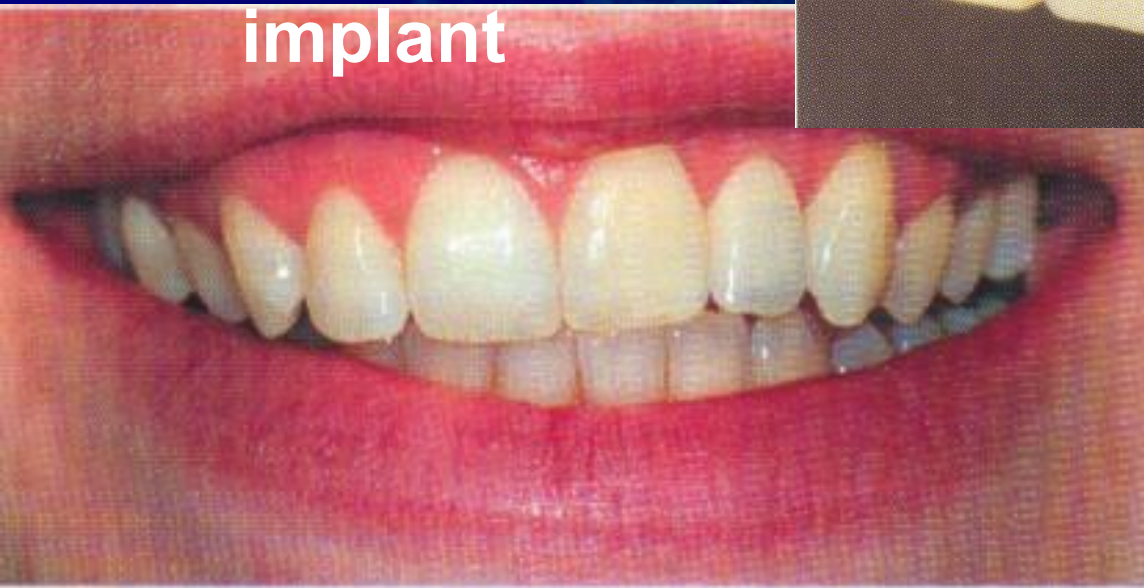
1. Patient views, choice of values and aim of treatment
2. Patient communication
3. Consider possible technical solutions
4. Present realistic outcomes with different technical solutions



**Some dentists  
tend to offer :**



**e.g. Etch-  
bridge  
e.g. Single tooth  
implant**



**e.g. conventional  
bridge**





# ....glossy pictures!

DPNOVA



Empress 2 fronttannsbros



...Protocol

**CASE REPORT**  
One Stage Procedure

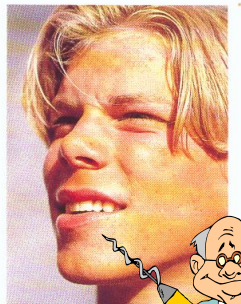
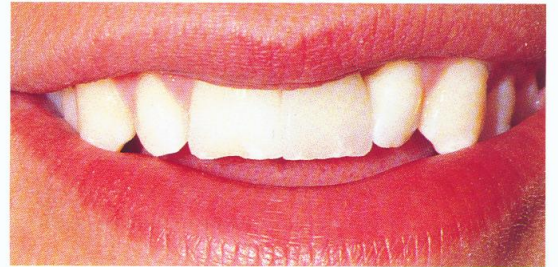
**CLINICAL DATA**  
Scientific update on  
Fixture ST



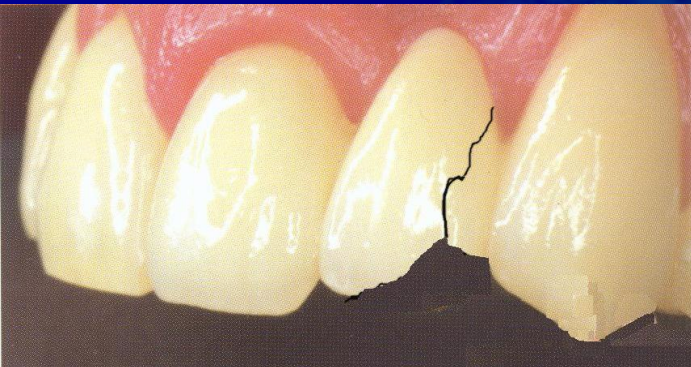
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**CASE REPORT**  
Soft Tissue Sculpturing

**CALENDAR OF EVENTS**



# Reality can occasionally be

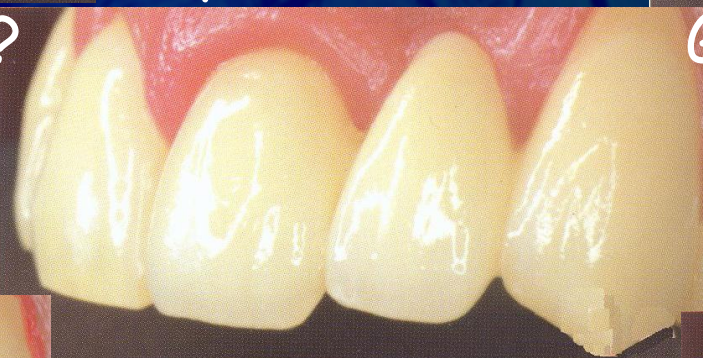


Perfect result %?



Gingival grey-tone %?

Ceramic fracture %?



Cervical retraction %?



Gingivitis %?



Secondary caries %?



# Reality can occasionally be



Perfect result  
%?



Exposed  
fixture %?

Opacity due to  
misalignment %?  
  
Gingival-  
retraction %?



Adjacent necrosis  
%?



# Reality can occasionally be



Perfect %



Gingivitis %?

Grey tone %?



Opacity %?



Caries/loosening %?

**..and sooner or later**



Loosening with or without secondary caries %?

# The prosthesis as a ...

Conv.    Implant  
-prosth.

## Risk factor for new disease

---

Caries	(+)	-
Periodontitis	(+)	-
Mucosal damage, allergy, stomatitis, hyperplasia	(+)	-
Temporomandibular dysfunction	-	-

## Prognostic factor for:

Occlusal stability (“tooth malpositions”)	+	+
Bone remodeling (“Alveolar bone loss”)	--	++
“Oral discomfort” (esthetics, mastication, speech, etc.)	+	++
Nutritional aspects	?	+
Quality of life	?	+

# Five-step treatment planning

1. Patient views and choice of values

Individually aimed cost-benefit evaluations

2. Communicate

3. Consider possible technical solutions

4. Present realistic outcomes in respect to treatment aim with different technical solutions

Restore function?

Change appearance?

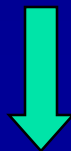
Prevent future problems?

+ Level of, or risk for, iatrogenic damage



# Addressing the patients' preferences

- ❑ Total rehabilitation or minimal solution?
- ❑ Demand for longevity, 1 y. - 30 yrs.?
- ❑ Risk attitude to iatrogenic damage, i.e. future prognosis of tooth?
- ❑ Demand for fixed (or removable) prosthetic solution?
- ❑ Expectance of treatment?
- ❑ Patient economy (?)



Harm-benefit-cost evaluations must be individualized



# Five-step treatment planning

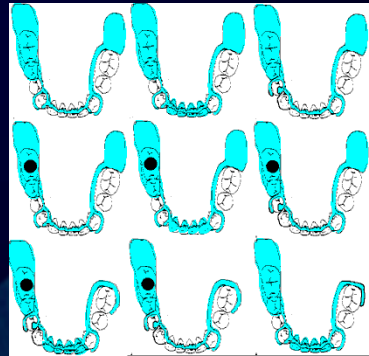
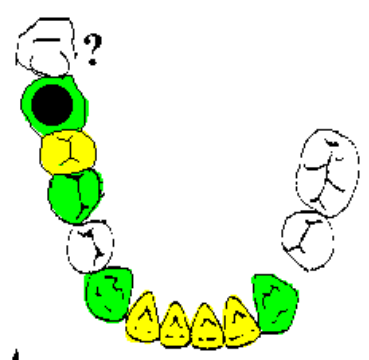
1. Patient views and choice of values
2. Patient communication
3. Consider possible technical solutions
4. Present realistic outcomes relative to aims with different technical solutions

## 5. Obtain informed consent among the alternative technical solutions

Integration of:

- expected esthetics and function
- costs
- probabilities of survival
- maintenance need
- "worst-case-scenarios"





## Fees CAD

1 Acrylic partial denture	1 - 2.000
2 Cast partial denture	2- 4.000
2b “ “ “ + crowns	3- 6.000
3 Conus bridge	7- 8.000
4 Fixed partial denture	7- 9.000
5 Implant based	7- 10.000

# Economic cost over time

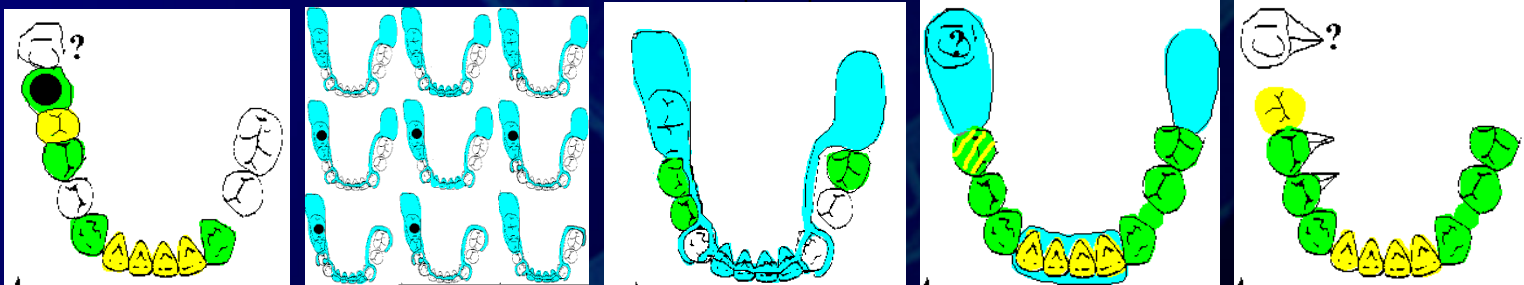
$n$  Initial fee

$n$  Prognosis

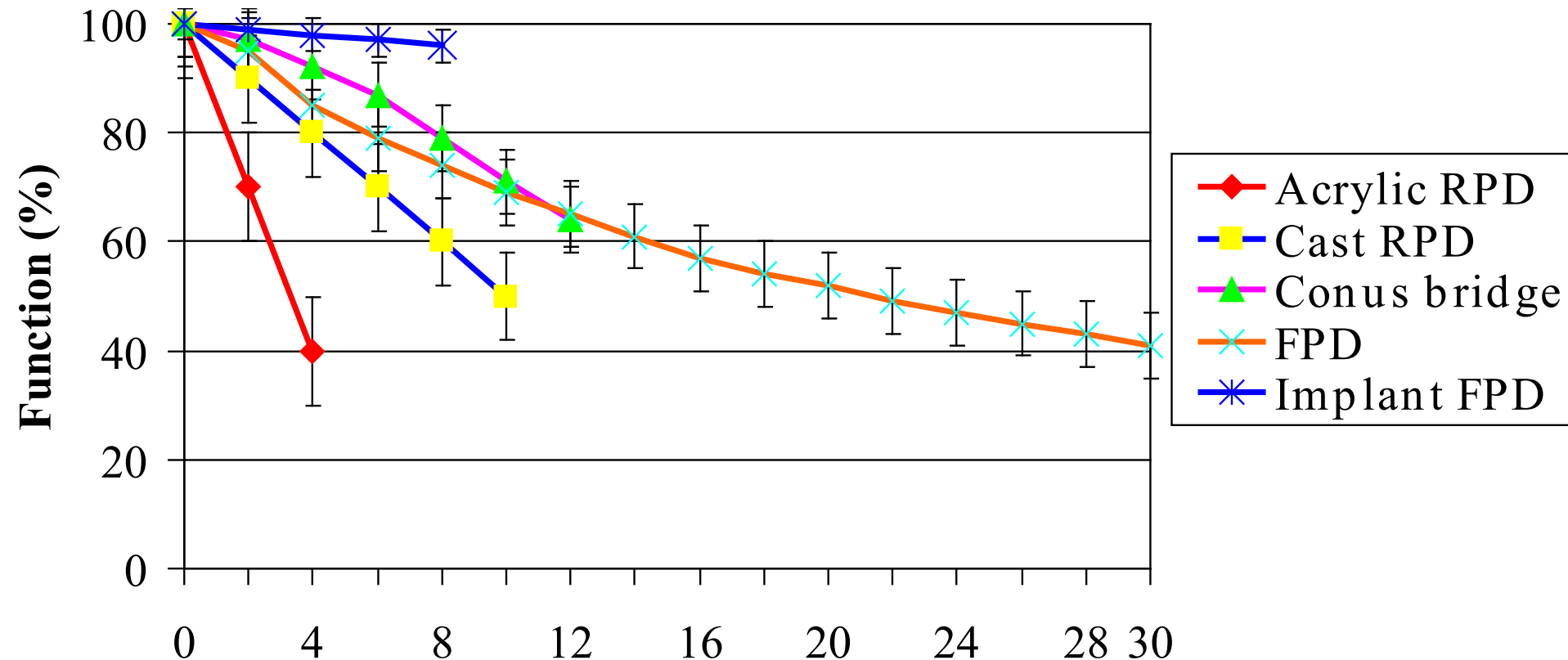
a. Average survival

b. Yearly maintenance in time = costs

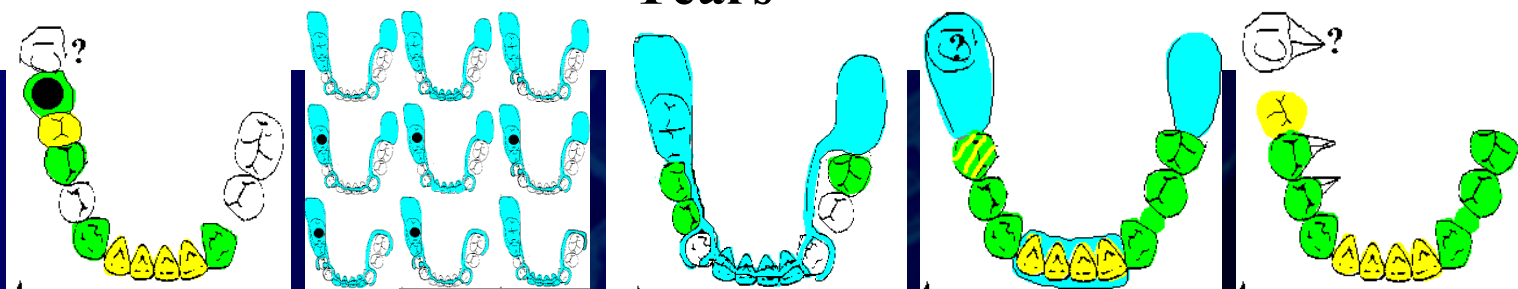
$a \times b = \text{economic cost over time}$



# Survival, published data



Years

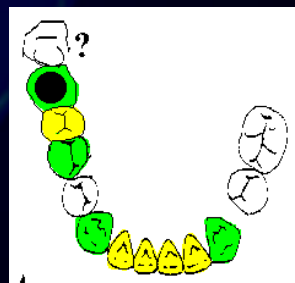
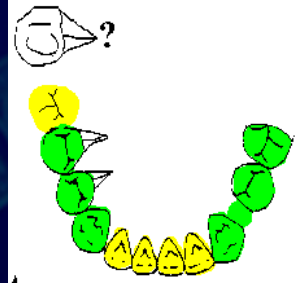
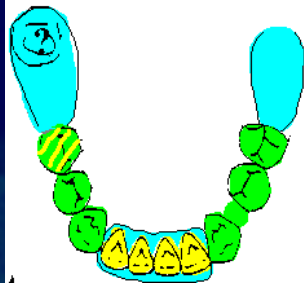
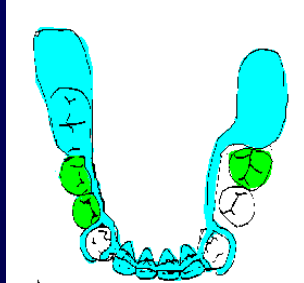
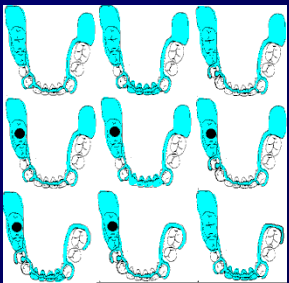


# Maintenance (minutes/year)

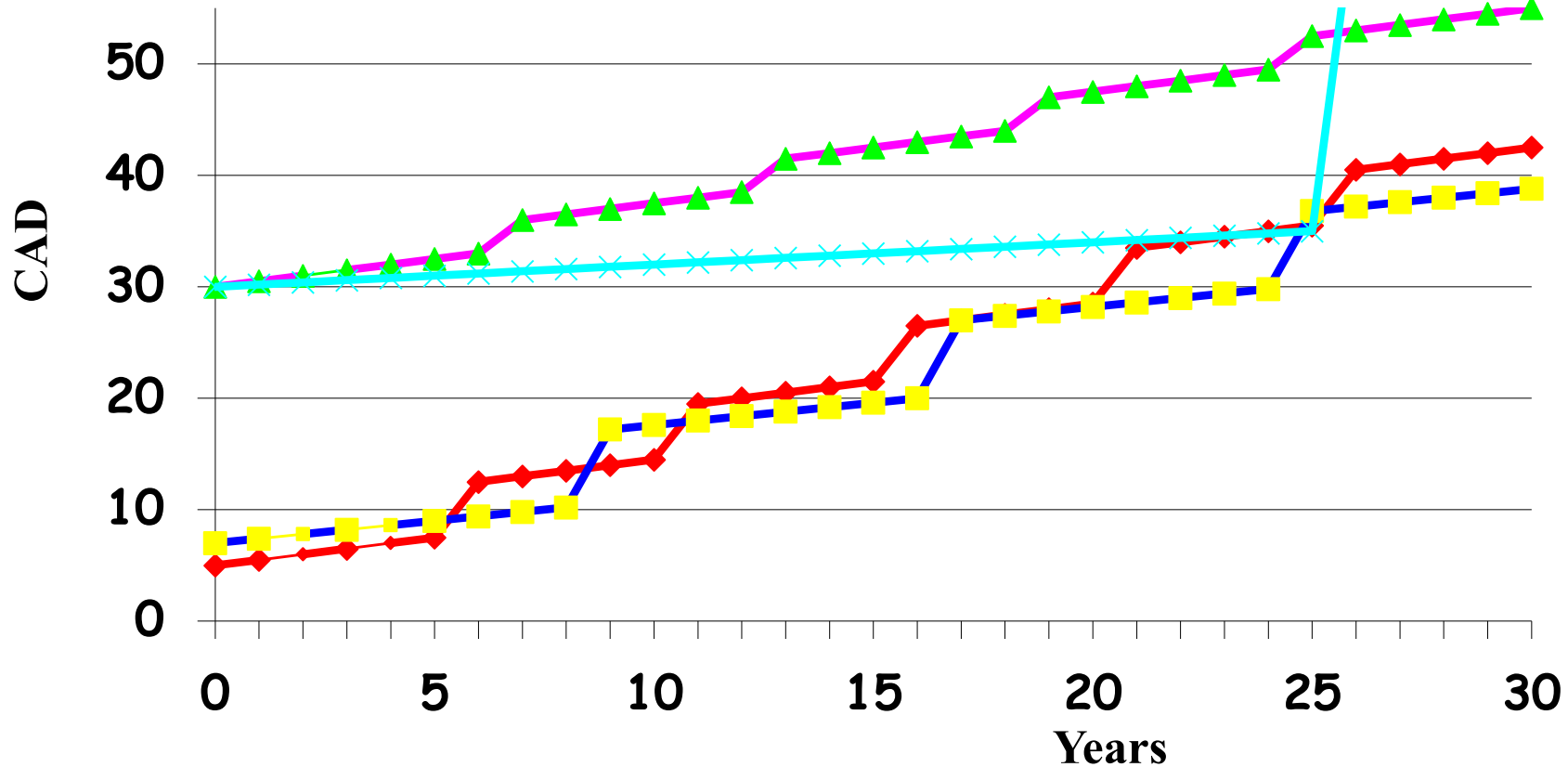
<u>Type:</u>	<u>Control</u>	<u>Adjustments</u>	<u>Repair</u>	<u>Sum</u>
Acrylic RPD	10	clasp 2.year-10 occlusion 6.year-60	rebase 3.year-60 tech.prob 10%/2y	50
Cast RPD	10	clasp 2.year-10 occlusion 6.year- 60	rebase 6.year-60 tech.prob 8%/2y	40
Conus bridge	10	retention 2.year-10 occlusion 6.year- 60	rebase 6.year-60 endodontic 20%/10y tech.prob 100%/5y	50
FPD	10		endodontic 8%/10y tech.prob. 20%/5y	20
Implant-based	10		tech.prob. 40%/5y	40-70

# Summary, fee + maintenance

1 clasp part.dent.	CAD 1 - 2.000	50 min
2 cast part.dent.	CAD 2 - 4.000	40 min
2b “ “ “ + crowns	CAD 3 - 6.000	45 min
3 conus bridge	CAD 7 - 8.000	50 min
4 bridge	CAD 7 - 9.000	20 min
5 Implant based	CAD 7 - 10.000	40-70 min + 18 min



# Accumulated Costs



## Inadequacies of model:

Costs are not adjusted for inflation

Replacement not always possible

Based on average data - not on individual practitioners'

# Other potential costs

1. What can happen if and when the prosthesis fail?
2. How probable is it that the prosthesis which I have made will fail?



**Potential costs**  
**economic - biologic - psychosocial**



# “Worst case” situation

**i.e.** = failure of prosthesis within 1. year in spite of:

- n* *Correct indications and clinical procedures*
- n* *Esthetically acceptable and technically free of discrepancies at the time of delivery*
- n* **Probability**: *percentage of cases?*
- n* **Consequence**: *usually alternative / new prosthesis*



**Economic costs**: *remake free of charge common, to keep good patient relationship*

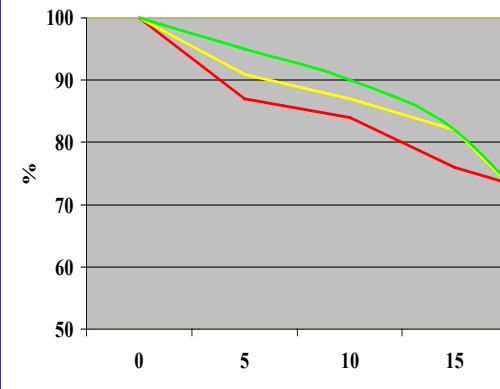
+

**biologic & psychosocial costs**

# Summary - “worst case”

<u>Type:</u>	<u>Problem:</u>	<u>%</u>	<u>Additional cost</u>
Acrylic RPD	maladaptation	<25	1.000 <i>Alt.prosthesis</i>
Cast RPD	maladaptation	<=8	1.500 <i>Alt.prosthesis</i>
Conus bridge	tight retention	0.5	1 hour <i>correction</i>
FPD	abutment fracture	0.5	3-7.000 <i>implant</i>
Implant FPD	“sleeping fixt”	<4	1-6.000 new <i>fixture?</i> <i>New FPD?</i>

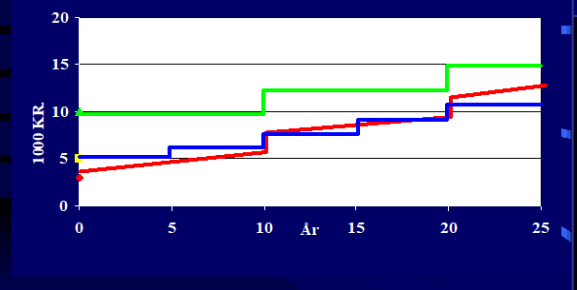
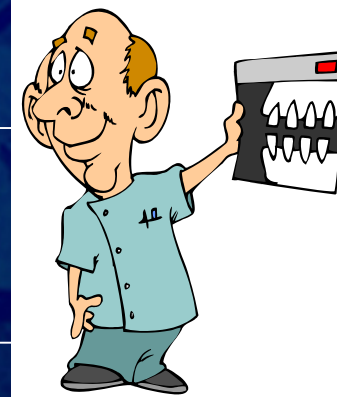
# Correct treatment decision



Independent variables	Bi-variate odds ratios	Bivariate significance	95% Confidence intervals bivariate odds ratios	Multi-variate odds ratios	Multivariate significance	95% Confidence intervals for multivariate odds ratios
Age group						
20-30	-	-	-	-	-	-
30-40	2.32	**	1.15 - 3.13	2.52	**	1.35 - 3.33
+40	2.63	***	1.43 - 3.08	2.63	***	1.83 - 3.8
Gender						
Male	-	-	-	-	-	-
Female	2.42	**	1.61 - 2.79	2.12	**	1.91 - 2.9
Material						
Amalgam	-	-	-	-	-	-
Composites	1.12	N				
Glass ionom.	3.12	**				
Dentists						
#1	-	-	-	-	-	-
#2	1.34	N				
Location						
Mandible	-	-	-	-	-	-
Maxilla	1.55	*				



Dentist:patient relationship  
Two-way communication



# Treatment planning - take-home messages

---

1. Do not offer patients glossy pictures



# Treatment planning - take-home messages

1. Do not offer patients glossy pictures
2. Two-way communication is critical in the treatment planning phase.  
Be cognizant of your:
  - n Interpersonal manners
  - n Perceived technical competence
  - n Communication skills



# Treatment planning - take-home messages

1. Do not offer patients glossy pictures
2. Two-way communication is critical in the treatment planning phase. Be cognizant of your: Interpersonal manners, Perceived technical competence & Communication skills
3. Dentists and patients diverge about
  - n evaluation of therapy success
  - n appraisal of, and attitude towards risk



# Treatment planning - take-home messages

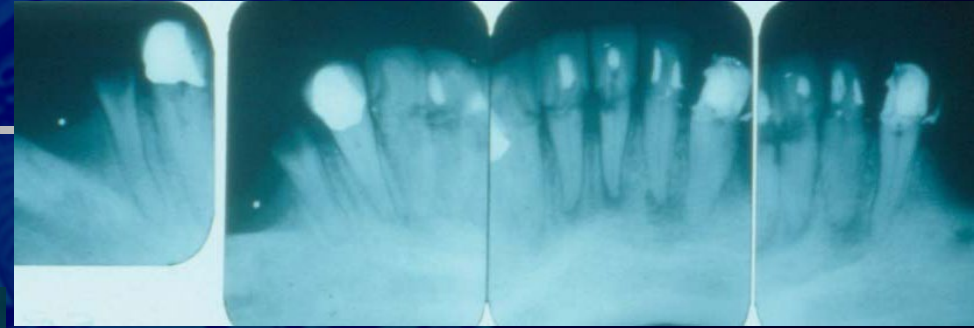
1. Do not offer patients glossy pictures
2. Two-way communication is critical in the treatment planning phase. Be cognizant of your: Interpersonal manners, Perceived technical competence & Communication skills
3. Dentists and patients diverge about evaluation of therapy success & appraisal of, and attitude towards risk

All treatment recommendations must therefore be individualized and based on the patient's wishes and values





**2 years**



**1.5 years**



**1 year**



**< 1 year**



**Steele et al. Changing patterns and the need for quality. Br Dent J. 2002; 192:144-8.**



# Treatment planning - take-home messages

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Educating the patient how to avoid future oral disease (and treatment) is a component in all patient care.

